

# Organic Products

# BioAgros

CompanyProfile





# The Company

BIOAGROS was founded in 1990 by the agronomist - organic farmer Kostas Papadopoulos. For 27 years we are one of the largest and leading Greek organic food companies offering consumers high nutritional value.

We have considerable experience in the sector of organic food products and are constantly evolving through research and development of our new products.

We study the new trends and we are very strict in choosing raw materials and quality control. Our goal for our products, is to meet the needs of modern lifestyle, offer natural and beneficial effects on the human body and improve the life quality of consumers.



# BioAgros

“ In 1990, the idea of organic farming with commercial objective and positive results in Greece seemed like science fiction. Today everything is different. ”

Kostas Papadopoulos, CEO - Founder



# Philosophy

We face a human and civilized society that constantly ensures the sustainability of the planet's prosperity.

- We highlight the richness of Greek land.
- We respect the consumer and try to constantly monitor and improve our food quality assurance systems.
- We constantly inform consumers through articles, speeches, and presentations. We want to raise awareness for the relationship between the citizen, society and the environment, for them to get to know our products.



“The sweeping public opinion that organic food is healthier than conventional food is quite strong, especially among young families, and is the main reason for increase in its demand over the past 10 years.”

Pantelis Kourtidis, Sales & Marketing Manager



“ As harmful chemicals are not used in organic farming, there is minimal soil, air and water pollution; thus ensuring a safer and healthier world for future generations to live in.

”

Kostas Papadopoulos, CEO



## Environment

On our factory roof we have a solar park which produces 240.000 kWh annually, corresponding to 170 tons less carbon dioxide into the atmosphere.

Our goals:

- Protecting the environment
- Minimizing the use of disposable cartons
- Recycling all the paper, plastic and glass we use

## Training

### We educate and inform producers

More than one hundred (100) lectures throughout Greece were given last year, aiming the turn to quality and well organized farming, always focusing on the consumer.

### We train the new generation

Every year in our facilities there are more than twenty (20) visits from schools in which children are informed and sensitized on environmental issues, nutrition, and civic behavior in relation to natural resources.





“Choosing organic-certified foods is one of the best choices you can make for your children.”

Pantelis Kourtidis, Sales & Marketing Manager



## Corporate social responsibility

- We participate in events, which are environmentally sensitive.
- We offer food on regular basis to needy families.
- We support orphanages and non-profit organizations, such as the “To Hamogelo Tou Paidiou” which aim to deal with the daily problems of children.
- We sponsor school events, where we provide information about the environmental protection and proper nutrition.



EAT  
organic







## Extroversion

- We invest in exports (mainly fresh fruit and vegetables, olive oil, feta cheese, olives, raisins, pasta, pomegranate juice, etc).
- We invest in extroversion that stimulates the Greek economy.
- We export organic products and alongside the Greek civilization.

Some of our clients:



**REWE**



**Bionaturels**  
QUALITY OF LIFE

“ Our main priority is to produce new products with excellent organoleptic characteristics, excellent nutritional value and “Greek flavor”. ”

Pantelis Kourtidis, Sales & Marketing Manager

From the farm  
directly to your table!



*BioAgros*

Greek Organic Fresh Fruit & Vegetables

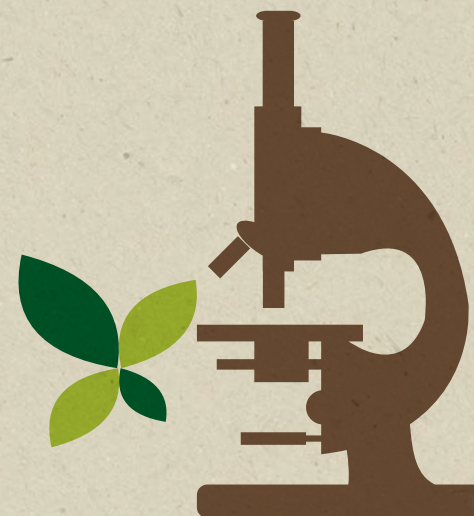




BioAgros

“ In Bioagros we always pay special attention to the excellent quality of our products in addition to haute cuisine. Our products are the first choice among people who follow a healthy diet and seek for great taste. ”

Kostas Papadopoulos, CEO



## Research

- We cooperate with research centers.
- We work closely with Aristotelian University of Thessaloniki and Agricultural University of Athens to implement educational and research programs which aim to continuous development of the organic sector.
- We work with several research centers in Greece and abroad for the study and treatment of various problems in production.

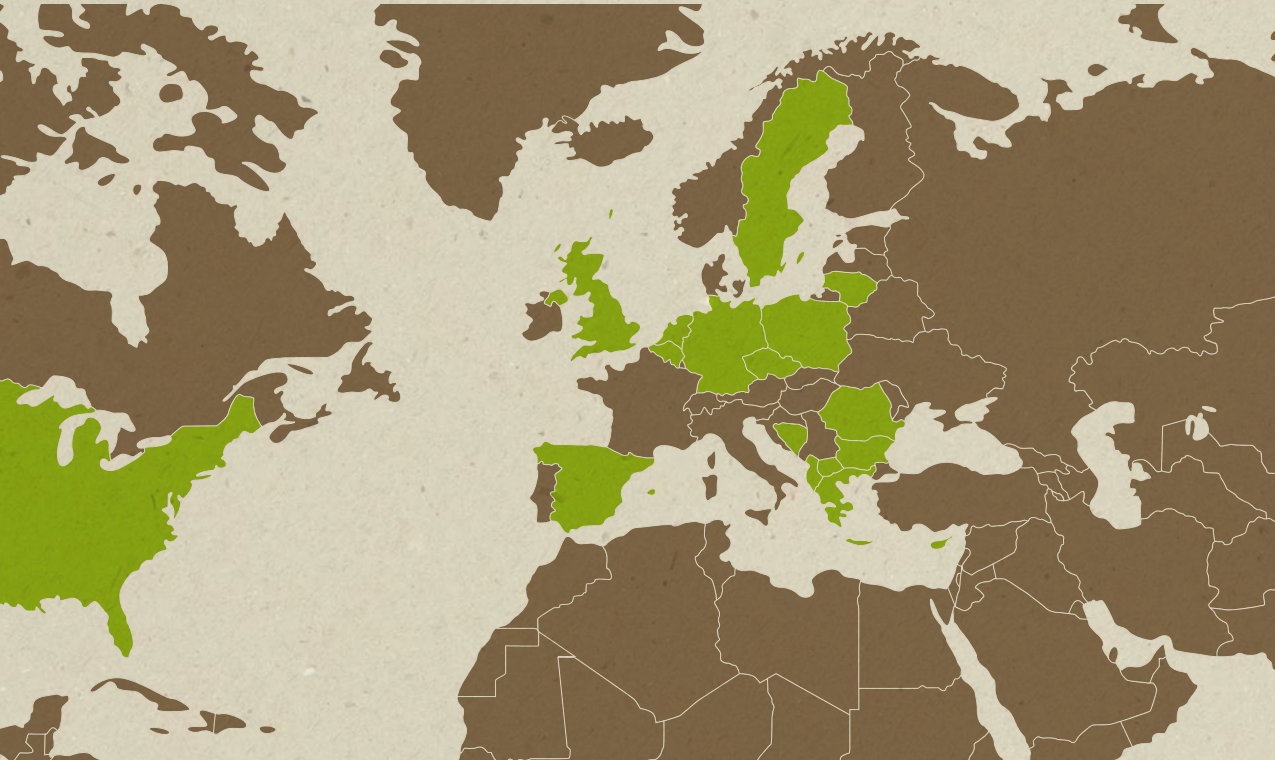
## Consumer

- We protect the consumer.
- We constantly check by sampling and testing our products for residues.
- Every year we do at least 30 residue analysis beyond the basic requirement inspections.
- We strive to protect the citizens from the scourge of GM food products.
- We organize consumer information campaigns to prohibit the use of neonicotinoid pesticides that destroy bee population.





# Bioagros in numbers



- **We sell our products all over mainland and island Greece.**
- **We export our products in selected stores to the following countries:** Albania, Belgium, Cyprus, England, Fyrom, Germany, Lithuania, Netherlands, Romania, Spain, Sweden, Poland, United States of America.
- **4,000 sqm** privately owned central facilities in Krya Vrysi
- **2,000 sqm** facilities downtown Athens
- **3000 tons** cold storage space with controlled atmosphere for fresh fruit, vegetables and dairy products
- **800 pallets** storage space for frozen products
- More than **300 cooperating producers** throughout Greece
- **1000 acres** direct management
- **185 selected suppliers** of organic products from around the world



- **100 greenhouse partners**
- **8 modern packaging lines**
  - Flow pack and tray sealer line for cut salad
  - Line for peeling potatoes and carrots
  - Line for sorting asparagus
  - Flow pack line for fruit and vegetables
  - 3 film lines of fruit and vegetable films
  - Packing line for netting
- **16 maintenance and cooling vehicles** for product distribution
- **3-24 hour** ordering service
- **2,000 product codes**
- **About 200 product lines** in the categories of dry, refrigerator, freezer

- 80 executives and employees
- The only company in the organic sector which can supply all categories: Dry - Chilled - Fresh Fruit & Vegetables - Frozen
- **We visit every second day** all sale points
- **Over 1,000 end sale points** throughout Greece
- **Cooperation with all organic food stores** and most national and regional super - market chains in Greece
- **More than 100 wholesale** customers in Greece



# Products



Through a wide range we offer dietary recommendations for each hour and moment of the day, combining the characteristics of a balanced diet.

The categories of our products are extended in order to meet consumer demands.

The vast range of our products is for people who follow a special diet and a healthy lifestyle while looking for delicious alternatives such as gluten-free and salt-free products, products suitable for diabetics and athletes, products with undigested starch, super foods, vitamins and food supplements.

We have a wide range of products with high nutritional value suitable for children and infants. Finally, we represent some of the biggest brands of the organic Market.

“ Main axis of the philosophy of Bioagros is to protect the citizens from the scourge of GM food products and agrochemicals. For us organic farming is first attitude, ideology, and secondarily subject of a commercial activity. ”

Kostas Papadopoulos, CEO

Products for people who follow a special diet and a healthy lifestyle!





## FRESH FRUIT & VEGETABLES



## MEAT & FISH



## DRY PRODUCTS



MILK &  
DAIRY  
PRODUCTS



CLEANING &  
SANITARY  
WARE



## FRESH FRUIT & VEGETABLES

## MEAT & FISH

## MILK & DAIRY PRODUCTS

## DRY PRODUCTS

BAKERY PRODUCTS  
BRAN, GERM & CEREAL GRAINS  
CHIPS, STICKS, WAFFERS & CRACKERS  
DESSERTS  
FLAKES & MUESLI  
FLOUR  
FOOD SUPPLEMENTS  
FROZEN PRODUCTS  
LEGUMES & RICE  
MEAT SUBSTITUTES & SOYA  
OIL & OLIVES  
OILS & VINEGAR  
PASTA & SPAGHETTI  
PRODUCTS & SUPPLIES COOKING / PASTRY  
READY MEALS, SOUPS & BABY CREAMS  
SALT, SPICES & COOKING HERBS  
SAUCES, MAYONAISE & MUSTARD  
SEASONAL PRODUCTS  
STANDARD VEGETABLES, DIPS & OINTMENTS  
SUGAR, CHOCOLATES & SPREADS  
SUPERFOODS  
SYRUPS, SUGAR & SWEETENERS

TEA, HERBS & HERBAL  
COFFEE, BEVERAGES & SUBSTITUTES  
WATER, JUICE & BEVERAGES

## CLEANING & SANITARY WARE

BioAgros

Get an idea of some of our high quality organic products





# Products

We represent some of the biggest brands of the organic Market such us:



We bring to your table the best organic products from Greece and all over the world!

BioAgros

High Quality Organic Products





# Quality Assurance

We apply ISO 22000 and we are certified by TUV HELLAS member of TUV NORD. Standard Agricultural Production and Rural Environment.

We are certified with the system GLOBALGAP Good Agricultural Practice for all production processes of our fruit and vegetables.

Our company is a member of the HE.R.R.Co (Hellenic Recovery Recycling Corporation).

We are certified with the IFS Food, which is an integrated security and quality management system for high demand foods.

We are certified for our gluten free products from the Coeliac organization since 2014, whose mission is to improve the lives of people with coeliac disease.

# BioAgros



## GREAT TASTE & HEALTHY LIFE




# BioAgros

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